

# Town of Hamilton

FY 2022 Proposed Budget July 1, 2021 – June 30, 2022 Joseph J. Domelowicz Jr., Town Manager

## **Table of Contents**

Introduction1
A Guide to the Budget Document2
The Annual Budget Process
Budget Calendar4
Community Profile
Community Statistics6
Government Structure
Boards, Committees, and Elected Officials11
Budget Message12
Budget Overview15
General Fund Revenue/Expenditure Summary16
General Fund Appropriation Summary17
Revenue Summary
Property Tax Levy
State Aid
Local Receipts41
Free Cash43
Enterprise Funds
Community Preservation46
Municipal Financial Glossary47

Introduction

Guide to the Budget Document Annual Budget Process Budget Calendar

#### A Guide to the Budget Document

The purpose of the annual budget document is to communicate the Town of Hamilton's fiscal year (FY) 2022 recommended budget in a useful format for citizens, elected officials, staff, and any other interested parties. As one of the most important documents produced by the town, it is a reflection of our community's values, priorities, and goals. The budget document serves as a policy document, a financial guide, and a communications device to its residents. The information is presented in a user-friendly format with Revenue and Expenditure Summaries to assist readers with understanding the major aspects of the budget.

#### **Document Organization**

This budget document describes how the Town attempts to identify the community's needs for public services and the strategies by which it tries to meet those needs. We have organized this document so that the readers can obtain essential information in a quick, accessible, and digestible format. For those who wish to inquire in greater depth, we have provided further detail.

Readers can find general information regarding the community and government structure, budget adoption process, and timeline. The Town Manager's message encapsulates Town goals, priorities, and challenges being addressed, as well as major milestones and accomplishments of the current year. Financial summaries are presented to reflect all sources and uses of funds. With the explanations of all appropriated funds, the reader can identify where all monies come from and how those dollars are used by each fund.

The Department Budget section contains a narrative description of each department, including mission statement, goals, accomplishments, and challenges, as well as an organization chart and detailed budget and fiscal plan.

The Other Financial Information section includes capital planning with information on capital projects and their financing methods, debt analysis on the status of existing debt obligations, and a discussion on the level of fund balance maintained and the annual impact of the budget to those balances. Finally, the last two sections include the town's adopted financial policies and a glossary of municipal terms.

#### How to Read Financial Data

Most data within this document is presented in fiscal year terms. The Town of Hamilton operates on a fiscal year that runs July 1 through June 30. Therefore, FY2022 is the period from July 1, 2021 through June 30, 2022. All information is presented using a three year comparison, that includes FY2020 actual revenues and expenditures and FY2021 and FY2022 budgeted revenues and expenditures. Additional information concerning the Town of Hamilton's Budget can be found on the Town's website at <a href="https://www.hamiltonma.gov/">https://www.hamiltonma.gov/</a>.

#### **The Annual Budget Process**

The Town of Hamilton is governed by "An Act Establishing a Town of Hamilton", by which an elected, five-member Board of Selectmen appoint a professional manager to administer the daily operation of the Town. The Town's legislative body is an Open Town Meeting comprised of all registered voters. The Town Manager is the chief executive officer of the Town, managing the day-to-day business of Town departments. In accordance with Section 1(c) of the Town Manager Act, the Town Manager must annually prepare and present detailed annual and capital budgets to the Board of Selectmen, Finance Committee, and town meeting. The Finance Committee's role is to review the Annual Budget and submit recommendations to Town Meeting. Town Meeting has the sole authority to appropriate funds for the annual budget and capital projects except for specific instances where statutes or regulations do not require appropriation. Any amendments to appropriations require Town Meeting are specified in Chapters 1 and 2 of the Hamilton Bylaws. Annual Town Meeting takes place on the first Saturday in April.

It is important to note that the financial and budgetary information presented in the Annual Budget are projections and are subject to change prior to Town Meeting. The final budget vote of Town Meeting constitutes the legal budget authority which ultimately governs the manner and amount of local funding expended during the fiscal year.

For definitions of terms used in the Annual Budget, see the Glossary at the end of this document. Readers should also obtain a copy of the Annual Town Meeting Warrant book which contains the actual budget articles to be voted upon.

#### **Budget Calendar**

The Town of Hamilton operates on a fiscal year period of July 1st to June 30th each year. The process of preparing the annual budget takes place over a period of seven months each year.

#### July

Fiscal Year begins July 1<sup>st</sup>

#### October

 Policymakers meet to discuss budget priorities, goals, and objectives Include capital budget process

#### November

- Budget instructions issued to all Departments, Boards, and committees
- Joint Hamilton and Wenham Boards of Selectmen, Finance Committees, and School committee and Administration meeting

#### December

- Town Manager, Finance Director, and Finance Committee Liaison meet with Department Heads
- School Superintendent presents budget to School Committee

#### January/February

School holds public budget hearing

#### February

- Joint Hamilton and Wenham Finance Committees and School Committee meeting
- School Committee votes the school budget
- Budget presented and books distributed to Board of Selectmen and Finance Committee
- Finance Committee vote recommendations for warrant articles

#### March

 Board of Selectmen adopt operating and capital budgets, vote recommendations for warrant articles

#### May

Town Meeting adopts operating and capital budgets

#### June

Fiscal Year ends June 30<sup>th</sup>

## **Community Profile**

Community Profile Community Statistics Government Structure Town Organization Chart Boards, Committees, and Elected Officials Personnel Summary

#### **Community Profile**

Early settlements were established in what is now Hamilton in 1638. At the time the area was referred to as "The Hamlet" and was part of Ipswich. It was incorporated in 1793 taking its name from Alexander Hamilton, the young nation's first Treasury Secretary and whose portrait became the town seal in 1903. Located in the eastern central portion of Essex County, Hamilton is a rural-suburban community 30 miles north of Boston. Hamilton's 14.2 square land miles is home to over 8,100 residents.

The Town's location on the North Shore of Massachusetts provides easy access to the Atlantic seashore with its reservations, beaches and boating. The town includes many historic houses, pastoral landscapes, and old stone walls that accompany winding tree-lined roads. It also has a rich equestrian heritage, which remains strong due to the influence of the many horse farms and of Myopia Hunt Club, which holds frequent equestrian events, including polo most Sunday afternoons and a Thanksgiving Day fox hunt in which the public is invited Thus, the visitor to Hamilton may well share the secondary roads with horse and pony riders.



Hamilton is closely tied to neighboring Wenham, sharing a school system, library, recreation department, commuter rail station and newspaper. In 2010, the community of Hamilton-Wenham was listed among the "Best Places to Live" by Boston Magazine.

#### **Community Statistics**

Name: Town of Hamilton County: Essex Incorporated: June 21, 1793 Form of Government: Open Town Meeting, Five-member Board of Selectmen with **Town Manager** Annual Town Meeting: First Saturday in April Total Area: 14.9 square miles Land 14.2 square miles Water 0.73 square miles Public Roads: 51.82 miles 2019 American Community Survey Statistics: **2019 Population:** 8,031 2019 Median Household Income: \$127,813 2019 Median Home Value: \$569,100 2019 Occupied Housing Units: 2,719 School District: Hamilton-Wenham Regional Town Website: www.hamiltonma.gov

#### **Government Structure**

Selected bylaws and the town manager special act:

#### **Bylaws Section III: Selectmen**

**SECTION 1.** Except as otherwise provided by law and by these by-laws, the Selectmen shall have and may exercise all the powers of the Town and shall have general direction and management of its property and affairs. Unless otherwise provided by law, the Selectmen shall have the power to acquire and dispose of personal property for the Town.

**SECTION 2.** The Selectmen shall determine that all elected boards and appointed committees are organized within a reasonable time and that notification thereof to the Town Clerk has been given. Copies of all contracts and other commitments of the funds of the Town shall be filed with the Town Accountant under Massachusetts General Laws, Chapter 41, Section 57. All town vehicles, and such other Town property as the Selectmen designate, shall be marked with the words "Town of Hamilton" provided, however, that the Selectmen may permit a police vehicle to be unmarked.

**SECTION 10.** The Selectmen are authorized and empowered, in accordance with Ch. 114 of the Acts of 2009 to appoint a Town Manager, and execute a contract for employment therewith. The Town Manager is authorized and empowered to appoint and remove any of the following: a Town Accountant, Treasurer/Collector, Finance Director, Emergency Center Supervisor, Recreation Director, a Director of Public Works, a Chief of Police, and a Fire Chief, and to execute employment contracts with said officials, the terms of which may with the concurrence of the Board of Selectmen vary from the Personnel By-law and policies. All appointments and removals of department heads by the Town Manager shall be subject to confirmation by the Board of Selectmen. All other appointments shall be made by the Town Manager in consultation with the respective department head, board, commission or committee.

**SECTION 11.** The Town of Hamilton shall publish no later than April 1st of each year, all gross wages, salaries, and other compensations paid to all employees by the Town of Hamilton and by the Hamilton-Wenham Regional School District. Copies of the above information shall be made public and available at the Hamilton Town Hall.

**SECTION 15.** Pursuant to G.L. Ch. 43C, Sec. 11 as accepted by the Town Meeting, the Selectmen may provide for a consolidated Department of Municipal Finance, to be organized as set forth in this Section.

- a) The Department of Municipal Finance may include the Offices and Functions of Town Accountant, Treasurer, Collector, Treasurer-Collector, Information Systems Coordinator, and Assessors, with all their related staff.
- b) The Finance Director shall report to the Town Manager.
- c) The Finance Director may serve ex-officio as the Accountant, Auditor, Comptroller, Treasurer, Collector, or Treasurer-Collector of the town, provided however, that no Finance Director shall serve ex-officio as both: 1) Accountant, Auditor, or Comptroller; and 2) Treasurer, Collector or Treasurer-Collector.

- d) The term of any employment contract with the Finance Director shall be for a term of not less than three or more than five years, subject to removal as provided in the employment contract. The position may be full time or part-time.
- e) The job descriptions and compensation of each position in the Department of Municipal Finance shall be set by the Town Manager in consultation with the Finance Director pursuant to the Hamilton Personnel By-law and policies.
- f) The Town Manager shall appoint all personnel under the Finance Director's direction and control, other than those in elected positions, in consultation with the Finance Director.
- g) The Town Manager shall oversee and coordinate all financial functions and reporting of the Town performed by the various offices within the Department, including but not limited to:
  - 1) Maintenance of all accounting records and other financial statements,
  - 2) payment of all obligations, including bills, payroll and benefits,
  - 3) receipt of all funds due, including tax and Town service billings,
  - monitoring the expenditure of all funds in all Town Departments and programs, including periodic reporting to appropriate agencies on status of accounts, and preparation of tax recap,
  - 5) supervision of all data processing facilities and networks,
  - 6) preparation of the annual Town budget, and regional/joint program budgets, including coordination with all Town Departments and the Finance and Advisory Committee,
  - 7) management of independent audits,
  - 8) long range economic planning and projection,
  - 9) determination of long and short-term cash needs of the Town for operating and capital obligations, and borrowing as necessary.
  - 10) determination of investment strategies to maximize safety and yield for Town funds,
  - 11) administration of tax liens and tax-title takings,
  - 12) supervision of staff within the Department of Municipal Finance,
  - 13) and any other matters relating to municipal finance as may be determined necessary from time to time by the Selectmen.

#### Acts of 2009, Chapter 114: Town Manager

**SECTION 1.** There shall be a town manager in the town of Hamilton. Notwithstanding any general or special law or rule, regulation or by-law to the contrary, the town manager, reporting to and accountable to the board of selectmen, shall be the chief administrative and operating officer of the town of Hamilton and shall have the powers, duties and limitations described in this act. The town manager shall not set town policy but shall ensure appropriate coordination in the implementation of town policy, working with the board of selectmen and all elected and appointed officers, boards and commissions. The town manager shall supervise and manage the day-to-day activities of all town departments and employees under the jurisdiction of the board of selectmen and shall coordinate their activities with those of all other departments and employees.

The town manager shall appoint and may remove all department heads and officers, subordinates and employees under the jurisdiction of the board of selectmen. Appointments and removals of department heads by the town manager shall be subject to confirmation by the board of selectmen. All other appointments shall be made in consultation with the respective department head, board, commission or committee. The town manager shall be appointed by the board of selectmen on the basis of executive and administrative qualifications and experience. The town manager shall be a person especially suited by education, training and professional experience to perform the duties of the office. The position of town manager is a full-time commitment and the town manager shall not engage in any other business or occupation without the prior approval of the board of selectmen.

The town manager shall be appointed for a term of up to 3 years, and shall be evaluated annually by the board of selectmen. The board of selectmen shall enter into an employment contract with the town manager.

The town manager shall be responsible and accountable to the board of selectmen, for the proper execution of the following powers and duties:

- a) with respect to general town administration, to implement all policies of the board of selectmen, to attend annual and special town meetings and respond to questions concerning all warrant articles, to implement and report progress on implementing actions taken by the town meeting, and to oversee preparation of all town reports including the annual report;
- b) with respect to the board of selectmen administration, to attend meetings of the board of selectmen and have the right to address all matters coming before the board, to prepare agendas and research, collect and disseminate information to enable the board of selectmen to make policy decisions, to inform the board of selectmen on implementation of policy decisions through regular reporting, and to inform the board of selectmen of important developments in the operation of town departments, fiscal affairs, personnel matters, procurement and town compliance with federal, state and local laws, rules and regulations;
- c) with respect to fiscal administration, to oversee administration and implementation of all town fiscal actions, to oversee all town actions in connection with municipal borrowing, to prepare and present detailed annual and interim operating and capital budgets to the board of selectmen, finance committee and town meeting, to provide regular, current analysis of performance relative to budget, to develop, present and implement a long-range capital plan, to approve and execute all warrants for the payment of town funds and to prepare and prosecute all grant applications;
- d) with respect to personnel administration, to serve as the town's personnel director, to administer the town's personnel policies, compensation plans, and employee benefit programs, to serve as the town's pension administrator, to serve as the town's coordinator for compliance with the Americans with Disabilities Act, to serve as the town's affirmative action officer, to prepare and implement job descriptions for town department heads and employees, to review personnel performance at least annually and recommend salary and benefit adjustments, to negotiate all collective bargaining agreements on behalf of the town for which the town manager may seek the assistance of labor counsel as deemed necessary and which final agreement must be approved by the board of selectmen, and to establish compensation agreements for all town employees not subject to a collective bargaining agreement, which final agreement must be approved by the board of selectmen;
- e) with respect to procurement and construction, to serve as the town's chief procurement officer for the purchase and sale of equipment, materials, supplies and services of all town departments, to supervise and coordinate all town construction projects and activities

including design, construction and construction management, to coordinate preparation of information for bidders and proposers and all design and construction documentation, to review bids, award contracts and manage all claims activity, to oversee and report on construction progress and contractual compliance, to review and act upon all bills and payment requests and to maintain all procurement and construction records;

- f) with respect to insurance, to contract for and administer the town's insurance policies and programs and to file, prosecute and settle all insurance claims;
- g) with respect to asset management, to manage and oversee maintenance of all town property, real and personal, to act upon all requests for rental and use of town property and to make recommendations regarding all requests for licenses and permits made to the board of selectmen;
- with respect to legal affairs, to coordinate with town counsel on all legal matters affecting town government, compliance, claims, litigation and administrative proceedings and to oversee prosecution, defense and settlement of all claims and actions;
- i) with respect to computers and information technology, to oversee and coordinate computer operations of town departments to ensure efficiency, economy and currency, to serve as procurement officer for purchase of hardware and software and maintenance and repair services, to oversee training of personnel, and to implement and oversee maintenance of the town website; and
- j) with respect to general duties, to serve as the town's liaison with residents, the media and the general public, to cultivate and maintain effective relations with the citizens of the town and to maintain cordial and effective relationships with governmental officials at all levels including those of neighboring towns. The town manager shall designate by letter filed with the board of selectmen a qualified administrative employee or officer to exercise the powers and perform the duties of town manager during a temporary absence in the office of town manager. If the town manager fails to do so, or if the person so designated fails to serve to the satisfaction of the board of selectmen, the board may appoint a qualified employee or officer to serve. In the event of suspension of the town manager, the board of selectmen shall appoint an acting town manager.

SECTION 2. This act shall take effect upon its passage and implementation of the changes shall begin immediately thereafter and shall be completed promptly but consistent with the need for a comprehensive qualification process.

Source: Town of Hamilton Bylaws

#### **Boards, Committees, and Elected Officials**

	Desired of Collections on Associate			
Hamilton Voters Elect	Board of Selectmen Appoints			
Board of Selectmen	Town Manager			
Town Clerk	Board of Health			
Board of Assessors	Council on Aging			
Planning Board	Zoning Board of Appeals			
Town Moderator	Historic District Commission			
Trustees of the Hamilton-Wenham Library (3 of	Hamilton Affordable Housing Trust			
6 members)	Chebacco Woods Land Management Committee			
Hamilton Wenham Regional School Committee	(with Manchester-by-the Sea)			
(up to 7 members)	Town Hall Building Committee			
Housing Authority				
Town Mana	ger Appoints			
Assistant to the Town Manager	Chief of Police			
Town Counsel	Fire Chief			
Finance Director	Emergency Center Supervisor			
Town Accountant	Director of Public Works			
Treasurer/Collector	Recreation Director			
Council on Aging Director	Gas Inspector			
Moderato	or Appoints			
Finance and Advisory Committee				

#### **Committees with Multiple Appointing Authorities**

- Community Preservation Committee (CPC): One member of the Conservation Commission, one member of the Historic District Commission, one member of the Planning Board, one member of the Board of Selectmen acting as a Parks Commissioner, one member of the Housing Authority, and four citizens at large appointed by the Board of Selectmen for three-year terms.
- Hamilton-Wenham Joint Recreation Committee: three members from Hamilton and three members from Wenham, appointed by their respective Boards of Selectmen
- HW Community Access & Media Committee (HWCAM): three members from Hamilton and three members from Wenham, appointed by their respective Boards of Selectmen. A seventh member is put forth by the School Committee.

Town Manager's Budget Message

## Town of Hamilton FY2021 Proposed Budget

On behalf of the Town of Hamilton's professional staff, I am excited to present to you a new kind of budget document to help explain Hamilton's annual budget request. Our goal is to create greater transparency around Town spending and to make the budget review process easier for residents, with more resources to analyze and explain the figures in the document. This new budget document is a work in progress that we hope to improve upon each year.

This new budget document is mostly built on a template that was provided to Hamilton by the Commonwealth of Massachusetts through the Community Compact program and follows state guidelines for creating public budget documents to be consumed by residents and the greater community. Though we have not completely adapted our old budget document – votes at this year's Town Meeting will continue to be based on the old budget format and Finance and Advisory Committee recommendations – we do think this will be a useful tool in highlighting year over year budget changes as we get into future years.

Our goal is to have the FY'23 budget presented in the new format for the next Annual Town Meeting and for Town Meetings going forward. I welcome residents to send an email to the Town Manager's office, at Jdomelowicz@hamiltonma.gov, with suggested improvements to the document.

Going forward, you can expect that future versions of this opening budget message from the Town Manager will include brief remarks about the following budget items and issues:

- Current year strategic goals, objectives and strategies
- Recent developments
- Proposed budget and highlights
- Personnel summary
- Capital budget
- Prior goals and accomplishments
- Major issues and projects

I would like to add one note about this year's budget process. The budget presented at Town Meeting is the culmination of more than six months' worth of planning, meetings and discussions that included the Hamilton Board of Selectmen, Finance and Advisory Committee, Community Preservation Committee, Capital Committee, Town department heads, the Town's finance team, Regional School Committee, Regional School District Administration and our partners in neighboring communities.

All of the parties involved in this process have brought their individual ideas, goals and creativity to the table to help us find a way to fund the essential services of both the Town and

## Town of Hamilton FY2021 Proposed Budget

school district. These discussions did include disagreements and require compromises, but everyone involved put the interests of the tax payers ahead of their own.

We understand that this budget represents a significant request from taxpayers and we have collectively done our best to respect that. Now, it is time that we thank you for being part of the annual budget process by attending Annual Town Meeting, considering and reviewing our requests and voting your conscience.

Sincerely,

Joseph J. Domelowicz, Jr. Town Manager

**Budget Overview** 

General Fund Revenue/Expenditure Summary General Fund Appropriation Summary Five-Year Financial Projection

## General Fund Revenue/Expenditure Summary

Overview of Revenues and Expenditures								
	F١	2020 Actual	FY	2021 Proposed	F١	/2022 Budget	Dollar Change	Percent Change
General Fund								
Revenues/Sources								
Total Property Tax Levy (to be raised)	\$	28,985,808	\$	30,402,195	\$	31,623,799	\$1,416,387	4.9%
State Aid	\$	901,300	\$	898,067	\$	902,824	(3,233)	-0.4%
Local Receipts	\$	1,903,483	\$	1,665,393	\$	1,925,872	(238,090)	-12.5%
Free Cash	\$	979,260	\$	1,720,349	\$	684,674	741,089	75.7%
Available Funds	\$	(185,410)	\$	(267,787)	\$	(254,741)	(82,377)	44.4%
Transfer from Enterprise Funds	\$	421,630	\$	383 <i>,</i> 653	\$	405 <i>,</i> 833	(37,977)	-9.0%
General Fund Revenues Total	\$	33,006,071	\$	34,801,870	\$	35,288,261	\$1,795,799	5.4%
Expenditures								
Municipal Departments		\$8,815,760		\$8,867,816		\$9,021,077	\$153,261	1.7%
Education		19,145,213		20,745,261		21,787,353	1,042,092	5.4%
Debt Service		941,608		669,000		714,419	45,418	4.8%
Benefits and Insurance		2,412,832		2,537,179		2,694,441	157,261	6.5%
Other Funding Purposes		1,426,663		1,732,382		818,530	(913,852)	-64.1%
Non-Appropriated Expenses		263,995		250,233		252,442	2,210	0.8%
General Fund Expenditures Total		\$33,006,071	-	\$34,801,871		\$35,288,261	\$486,391	1.5%
General Fund Surplus/(Deficit)		\$0		(\$1)		(\$0)		
Enterprise Funds								
Water Department (indirect costs included								
in General Fund Budget)		\$1,489,914		\$383 <i>,</i> 653		\$405 <i>,</i> 833	\$22,180	5.8%

Source: Hamilton CCC Budget Master Workbook - Overview of Rev & Exp

## **General Fund Appropriation Summary**

Operating Budget						
	FY2019 Actual	FY2020 Actual	FY2021 Proposed	FY2022 Budget	Dollar Change	Percent Change
General Fund						
General Government	1,778,467	2,225,076	2,238,995	2,139,588	(99 <i>,</i> 407)	-4.44%
Public Safety	2,799,360	3,132,824	3,289,562	3,447,606	158,044	4.80%
Education	18,582,829	19,145,213	20,745,261	21,787,353	1,042,092	5.02%
Public Works	1,732,875	2,080,478	1,982,895	2,076,883	93,988	4.74%
Health & Human Services	292,386	337,881	274,061	326,632	52,570	19.18%
Culture & Recreation	950,189	1,039,501	1,082,303	1,030,368	(51,935)	-4.80%
Debt Service	933,608	941,608	669,000	714,419	45,418	6.79%
Benefits and Insurance	2,076,744	2,412,832	2,537,179	2,694,441	157,261	6.20%
Other Funding Purposes	456,471	1,426,663	1,732,382	818,530	(913,852)	-52.75%
Capital Budget	0	0	0	0	0	
Non-Appropriated Expenses	241,322	263,995	250,233	252,442	2,210	0.88%
General Fund Total	29,844,250	33,006,071	34,801,871	35,288,261	486,391	

#### **General Fund Budget by Department**

Total General Fund Budget \$35,288,261



General Fund Budget by Category				
Personal Services	5,255,951			
Supplies & Other Expenses	2,679,119			
Regional Education Assessments	21,787,353			
Capital	485,750			
Debt	714,476			
Fees/Assessments	1,091,280			
Personnel Benefits	2,422,225			
Other Fixed Costs	285,166			
Reserves/Trust Transfers	566,942			
General Fund Total	35,288,261			



#### General Fund Expenditures by Type

Source: Hamilton CCC Budget Master Workbook – Appropriation Summary

#### **General Fund Budget**



**General Government** 



	FY2020 Actuals	FY2021 Budget	FY2022 Projected
General Government Selectmen			
Personnel Expenses	39,863	38,555	42,539
Operating Expense	-	4,800	3,300
Total Selectmen	39,863	43,355	45,839
Town Manager			
Personnel Expenses	202,539	299,064	213,959
Operating Expense	93,434	250,814	102,484
Total Town Manager	295,973	549,879	316,443
Finance Committee/Reserve			
Expenses	180	425	425
Reserve Fund		61,559	100,000
Total Finance Committee	180	61,984	100,425
Finance/IT Department			
Personnel Expenses	238,721	213,523	225,410
Operating Expense	174,858	184,896	197,613
Capital Expenses	1,907	3,500	3,500
Total Finance/IT	415,485	401,919	426,523
Assessor			
Personnel Expenses	149,960	165,956	161,468
Operating Expense	3,745	17,691	16,091
Total Assessor	153,705	183,647	177,559
Treasurer/Collector			
Personnel Expenses	144,546	185,495	191,480
Operating Expense	38,290	47,385	47,808
Total Treasurer/Collector	182,836	232,880	239,288

Town Counsel			
Retainer	80,605	84,000	84,000
Expenses	32,885	42,000	42,000
Total Town Counsel	113,490	126,000	126,000
Human Resources			
Personnel Expenses	-	-	92,955
Operating Expense	-	-	1,808
Total Human Resources	-	-	94,763
Town Clerk			
Personnel Expenses	83,612	123,970	127,586
Operating Expense	12,658	21,458	15,442
Total Town Clerk	96,270	145,428	143,028
Elections & Registration			
Personnel Expenses	10,400	34,351	11,763
Operating Expense	14,352	31,520	20,570
Total Elections & Registration	24,752	65,871	32,333
Conservation Commission			
Personnel Expenses	29,321	30,612	31,844
Operating Expense	861	1,425	1,425
Total Conservation Commission	30,183	32,037	33,269
Planning			
Personnel Expenses	116,151	119,982	121,588
Operating Expense	12,489	15,450	4,700
Total Planning	128,640	135,432	126,288
Chebacco Woods			
Operating Expense	1,276	2,500	2,500
Total Chebacco Woods	1,276	2,500	2,500

#### Facilities

Personnel Expenses	72,121	84,499	83,881
Total Facilities	185,537	173,564	191,506
	257,658	258,063	275,387
General Government	1,740,311	2,238,995	2,139,646

Public Safety





PUBLIC SAFETY       Police Department       Personnel Expenses     1,517,127     1,697,968     1,725,239       Operating Expense     92,059     111,445     124,262       Capital Expenses     14,284     -     18,980       Total Police Department     1,623,470     1,809,413     1,868,481       Emergency Report Center     Personnel Expenses     290,549     312,150     316,408       Operating Expense     38,956     41,045     43,952     Total Emergency Report Center     329,505     353,194     360,360       Fire Department     Personnel Expenses     596,668     674,124     723,784     Operating Expense     96,589     97,465     103,133       Capital Expenses     596,668     674,124     723,784     Operating Expense     96,589     97,465     103,133       Capital Expenses     59,627     83,945     111,703     Total Fire Department     782,884     855,534     938,620       Inspectional Services     Personnel Expenses     52,366     55,427     187,214     Operating Expense     105,033     129,413		FY2020 Actuals	FY2021 Budget	FY2022 Projected
Personnel Expenses     1,517,127     1,697,968     1,725,239       Operating Expense     92,059     111,445     124,262       Capital Expenses     14,284     18,980       Total Police Department     1,623,470     1,809,413     1,868,481       Emergency Report Center     Personnel Expenses     290,549     312,150     316,408       Operating Expense     38,956     41,045     43,952     Total Emergency Report Center     329,505     353,194     360,360       Fire Department     Personnel Expenses     596,668     674,124     723,784     Operating Expense     96,589     97,465     103,133     Capital Expenses     89,627     83,945     111,703     Total Fire Department     782,884     855,534     938,620     1inspectional Services     936,200     1inspectional Services     93,945     111,703     Total Inspectional Services     93,945     111,703     106,264       Emergency Management     105,033     129,413     -     704     196,264       Emergency Management     840     21,100     21,100     21,100     1,850     1,850 </td <td>PUBLIC SAFETY</td> <td></td> <td></td> <td></td>	PUBLIC SAFETY			
Operating Expense     92,059     111,445     124,262       Capital Expenses     14,284     -     18,980       Total Police Department     1,623,470     1,809,413     1,868,481       Emergency Report Center     Personnel Expenses     290,549     312,150     316,408       Operating Expense     38,956     41,045     43,952     Total Emergency Report Center     329,505     353,194     360,360       Fire Department     Personnel Expenses     596,668     674,124     723,784     Operating Expense     96,589     97,465     103,133       Capital Expenses     89,627     83,945     111,703     Total Fire Department     782,884     855,534     938,620       Inspectional Services     Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050     Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264     Emergency Management     840     21,100     21,100     71,00       Total Inspectional Services     33,780<	Police Department			
Capital Expenses     14,284     -     18,980       Total Police Department     1,623,470     1,809,413     1,868,481       Emergency Report Center     -     312,150     316,408       Operating Expenses     290,549     312,150     316,408       Operating Expense     38,956     41,045     43,952       Total Emergency Report Center     329,505     353,194     360,360       Fire Department     -     -     723,784       Operating Expense     96,589     97,465     103,133       Capital Expenses     96,589     97,465     103,133       Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620       Inspectional Services     -     2,700     9,050       Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050       Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264  <	Personnel Expenses	1,517,127	1,697,968	1,725,239
Total Police Department     1,623,470     1,809,413     1,868,481       Emergency Report Center     Personnel Expenses     290,549     312,150     316,408       Operating Expense     38,956     41,045     43,952       Total Emergency Report Center     329,505     353,194     360,360       Fire Department     Personnel Expenses     596,668     674,124     723,784       Operating Expense     96,589     97,465     103,133     Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620     938,620       Inspectional Services     Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050     Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264     Emergency Management     0perating Expense     21,100     21,100     21,100     21,100     701,000     Animal Control     267     1,850     1,850     702,700     27,000     27,000     27,000	Operating Expense	92,059	111,445	124,262
Emergency Report Center       Personnel Expenses     290,549     312,150     316,408       Operating Expense     38,956     41,045     43,952       Total Emergency Report Center     329,505     353,194     360,360       Fire Department     Personnel Expenses     596,668     674,124     723,784       Operating Expense     96,589     97,465     103,133     Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620     938,620       Inspectional Services     Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050     Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264     Emergency Management     21,100     21,100     21,100       Operating Expense     33,780     33,930     33,930     Operating Expense     267     1,850     1,850       Total Inspectional Control     Street Lights     34,047     35,780     35,780     35,7	Capital Expenses	14,284	-	18,980
Personnel Expenses     290,549     312,150     316,408       Operating Expense     38,956     41,045     43,952       Total Emergency Report Center     329,505     353,194     360,360       Fire Department          Personnel Expenses     596,668     674,124     723,784       Operating Expense     96,589     97,465     103,133       Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620       Inspectional Services      2,700     9,050       Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050       Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264       Emergency Management     0     21,100     21,100       Operating Expense     840     21,100     21,100       Animal Control     34,047     35,780     35,780       Personnel	Total Police Department	1,623,470	1,809,413	1,868,481
Operating Expense     38,956     41,045     43,952       Total Emergency Report Center     329,505     353,194     360,360       Fire Department     Personnel Expenses     596,668     674,124     723,784       Operating Expense     96,589     97,465     103,133       Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620       Inspectional Services     Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050     Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264     Emergency Management     0perating Expense     840     21,100     21,100     71,100 <td>Emergency Report Center</td> <td></td> <td></td> <td></td>	Emergency Report Center			
Total Emergency Report Center     329,505     353,194     360,360       Fire Department     Personnel Expenses     596,668     674,124     723,784       Operating Expense     96,589     97,465     103,133     Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620     Inspectional Services       Personnel Expenses     52,366     55,427     187,214     Operating Expense     -     2,700     9,050       Assessment     105,033     129,413     -	Personnel Expenses	290,549	312,150	316,408
Fire Department     Personnel Expenses   596,668   674,124   723,784     Operating Expense   96,589   97,465   103,133     Capital Expenses   89,627   83,945   111,703     Total Fire Department   782,884   855,534   938,620     Inspectional Services   Personnel Expenses   52,366   55,427   187,214     Operating Expense   -   2,700   9,050     Assessment   105,033   129,413   -     Total Inspectional Services   157,399   187,540   196,264     Emergency Management   Operating Expense   21,100   21,100     Operating Expense   267   1,850   1,850     Animal Control   Personnel Expenses   33,780   33,930   33,930     Operating Expense   267   1,850   1,850   100     Animal Control   34,047   35,780   35,780   35,780     Street Lights   16,854   27,000   27,000   27,000	Operating Expense	38,956	41,045	43,952
Personnel Expenses     596,668     674,124     723,784       Operating Expense     96,589     97,465     103,133       Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620       Inspectional Services      2,700     9,050       Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050       Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264       Emergency Management     0     21,100     21,100       Operating Expense     840     21,100     21,100       Animal Control     2     267     1,850     1,850       Personnel Expenses     33,780     33,930     35,780     35,780       Street Lights     267     1,850     1,850     1,654     27,000     27,000       Total Animal Control     34,047     35,780     35,780     35,780     35,780     35	Total Emergency Report Center	329,505	353,194	360,360
Operating Expense     96,589     97,465     103,133       Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620       Inspectional Services     9     9     9     9     9     9     9     9     9     9     9     9     9     9     9     9     9     9     9     10     1     7     8     9     9     9     1     1     7     3     9     9     8     9     9     8     6     0     1     7     9     0	Fire Department			
Capital Expenses     89,627     83,945     111,703       Total Fire Department     782,884     855,534     938,620       Inspectional Services     Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050       Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264       Emergency Management     Operating Expense     840     21,100     21,100       Operating Expense     840     21,100     21,100     21,100       Animal Control     Personnel Expenses     33,780     33,930     33,930       Operating Expense     267     1,850     1,850       Total Animal Control     34,047     35,780     35,780       Street Lights     16,854     27,000     27,000       Operating Expense     16,854     27,000     27,000	Personnel Expenses	596,668	674,124	723,784
Total Fire Department     782,884     855,534     938,620       Inspectional Services     .	Operating Expense	96,589	97,465	103,133
Inspectional Services     Personnel Expenses   52,366   55,427   187,214     Operating Expense   -   2,700   9,050     Assessment   105,033   129,413   -     Total Inspectional Services   157,399   187,540   196,264     Emergency Management   0   21,100   21,100     Operating Expense   840   21,100   21,100     Total Emergency Management   840   21,100   21,100     Animal Control   Personnel Expense   33,780   33,930   33,930     Operating Expense   267   1,850   1,850   1,850     Total Animal Control   34,047   35,780   35,780     Street Lights   0perating Expense   16,854   27,000   27,000     Total Street Lights   16,854   27,000   27,000   27,000	Capital Expenses	89,627	83,945	111,703
Personnel Expenses     52,366     55,427     187,214       Operating Expense     -     2,700     9,050       Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264       Emergency Management     -     -     -       Operating Expense     840     21,100     21,100       Total Emergency Management     840     21,100     21,100       Animal Control     -     -     -       Personnel Expense     33,780     33,930     33,930       Operating Expense     267     1,850     1,850       Total Animal Control     34,047     35,780     35,780       Street Lights     -     -     -       Operating Expense     16,854     27,000     27,000	Total Fire Department	782,884	855,534	938,620
Operating Expense     -     2,700     9,050       Assessment     105,033     129,413     -       Total Inspectional Services     157,399     187,540     196,264       Emergency Management     0     21,100     21,100       Operating Expense     840     21,100     21,100       Total Emergency Management     840     21,100     21,100       Total Emergency Management     840     21,100     21,100       Animal Control     2     2     2     2       Personnel Expense     33,780     33,930     33,930     3       Operating Expense     267     1,850     1,850     1       Total Animal Control     34,047     35,780     35,780     35,780       Street Lights     16,854     27,000     27,000     27,000     27,000	Inspectional Services			
Assessment   105,033   129,413   -     Total Inspectional Services   157,399   187,540   196,264     Emergency Management   0perating Expense   840   21,100   21,100     Total Emergency Management   840   21,100   21,100     Total Emergency Management   840   21,100   21,100     Animal Control   Personnel Expense   33,780   33,930   33,930     Operating Expense   267   1,850   1,850     Total Animal Control   34,047   35,780   35,780     Street Lights   0perating Expense   16,854   27,000   27,000     Total Street Lights   16,854   27,000   27,000   27,000	Personnel Expenses	52,366	55,427	187,214
Total Inspectional Services   157,399   187,540   196,264     Emergency Management   0perating Expense   840   21,100   21,100     Operating Expense   840   21,100   21,100   21,100     Total Emergency Management   840   21,100   21,100     Animal Control   9   9   93,930   33,930     Personnel Expenses   33,780   33,930   33,930     Operating Expense   267   1,850   1,850     Total Animal Control   34,047   35,780   35,780     Street Lights   0perating Expense   16,854   27,000   27,000     Total Street Lights   16,854   27,000   27,000   27,000	Operating Expense	-	2,700	9,050
Emergency ManagementOperating Expense84021,100Total Emergency Management84021,100Animal ControlPersonnel Expenses33,78033,930Operating Expense2671,850Total Animal Control34,04735,780Street Lights16,85427,000Operating Expense16,85427,000	Assessment	105,033	129,413	-
Operating Expense     840     21,100     21,100       Total Emergency Management     840     21,100     21,100       Animal Control	Total Inspectional Services	157,399	187,540	196,264
Total Emergency Management   840   21,100   21,100     Animal Control	Emergency Management			
Animal Control     Personnel Expenses   33,780   33,930   33,930     Operating Expense   267   1,850   1,850     Total Animal Control   34,047   35,780   35,780     Street Lights   0perating Expense   16,854   27,000   27,000     Total Street Lights   16,854   27,000   27,000	Operating Expense	840	21,100	21,100
Personnel Expenses     33,780     33,930     33,930       Operating Expense     267     1,850     1,850       Total Animal Control     34,047     35,780     35,780       Street Lights     0     27,000     27,000       Total Street Lights     16,854     27,000     27,000	Total Emergency Management	840	21,100	21,100
Operating Expense     267     1,850     1,850       Total Animal Control     34,047     35,780     35,780       Street Lights     0perating Expense     16,854     27,000     27,000       Total Street Lights     16,854     27,000     27,000     27,000	Animal Control			
Total Animal Control     34,047     35,780     35,780       Street Lights     0     27,000     27,000       Total Street Lights     16,854     27,000     27,000	Personnel Expenses	33,780	33,930	33,930
Street Lights     16,854     27,000     27,000       Total Street Lights     16,854     27,000     27,000	Operating Expense	267	1,850	1,850
Operating Expense     16,854     27,000     27,000       Total Street Lights     16,854     27,000     27,000	Total Animal Control	34,047	35,780	35,780
Total Street Lights     16,854     27,000     27,000	Street Lights			
	Operating Expense	16,854	27,000	27,000
PUBLIC SAFETY TOTAL     2,945,000     3,289,562     3,447,606	Total Street Lights	16,854	27,000	27,000
	PUBLIC SAFETY TOTAL	2,945,000	3,289,562	3,447,606



### **Department of Public Works**



	FY2020 Actuals	FY2021 Budget	FY2022 Projected
DEPARTMENT OF PUBLIC WORKS			
Public Works			
Personnel Expenses	233,380	254,899	265,163
Operating Expense	37,447	28,300	27,100
Total Public Works	270,827	283,199	292,263
Highway			
Personnel Expenses	196,922	227,890	245,103
Operating Expense	154,593	126,400	155,400
Capital Expenses		-	-
Total Highway	351,516	354,290	400,503
Snow & Ice			
Personnel Expenses	59,035	89,175	89,175
Operating Expense	102,087	179,250	179,250
Total Snow & Ice	161,122	268,425	268,425
Vehicle Maintenance			
Personnel Expenses	89,439	80,053	64,238
Operating Expense	43,205	68,638	66,150
Total Vehicle Maintenance	132,644	148,691	130,388
Cemetery			
Personnel Expenses	81,388	75,605	90,706
Operating Expense	6,962	10,000	10,000
Total Cemetery	88,350	85,605	100,706
Waste, Recycling, & Landfill			
Personnel Expenses	3,797	5,401	5,546
Operating Expense	754,156	773,650	800,980
Enterprise Subsidy		-	-
Total Waste, Recycling, & Landfill	757,953	779,051	806,526
Parks & Fields			
Personnel Expenses	57,924	58,484	72,922
Operating Expense	8,656	5,150	5,150
Total Parks & Fields	66,581	63,634	78,072
DEPARTMENT OF PUBLIC WORKS	1,828,993	1,982,895	2,076,883



Health & Human Services



	FY2020 Actuals	FY2021 Budget	FY2022 Projected
HEALTH & HUMAN SERVICES			
Public Health Department			
Personnel Expenses	126,070	81,270	125,090
Operating Expense	3,569	19,235	32,110
Total Public Health Department	129,639	100,505	157,200
Council on Aging			
Personnel Expenses	79,894	89,270	90,070
Operating Expense	34,385	34,286	29,361
Total Council on Aging	114,279	123,556	119,432
Veterans Benefits			
Operating Expense	30,032	35,000	35,000
Administration Fee	35,852	15,000	15,000
Total Veterans Benefits	65,883	50,000	50,000
HEALTH & HUMAN SERVICES	309,802	274,061	326,632



**Culture & Recreation** 



	FY2020 Actuals	FY2021 Budget	FY2022 Projected
CULTURE & RECREATION			
Library			
Assessment	843,340	879,299	823,895
Indirect Costs	25,141	31,262	27,095
State contribution	12,763	12,314	12,930
Total Library	881,244	922,876	863,920
Recreation			
Personnel Expenses	132,097	136,752	142,298
Operating Expense	22,232	22,675	24,150
Total Recreation	154,329	159,427	166,448
CULTURE & RECREATION	1,035,573	1,082,303	1,030,368



	FY2020 Actuals	FY2021 Budget	FY2022 Projected
UNCLASSIFIED	Actuals	Dudget	Tojecteu
Salary Reserve	-	7,691	54,855
Capital Spending	318,462	415,000	338,638
Celebrations	1,408	12,950	12,950
Debt Service	912,753	669,000	714,419
State Assessments	247,245	250,233	252,385
Retirement	987,370	1,072,029	1,183,676
Unemployment	36	48,820	47,640
Health & Life Insurance	782,329	960,350	986,004
Other Insurance	231,969	256,721	272,216
Medicare Tax	58,608	74,259	79,905
Transfer to Special Revenue	90,740	91,392	-
Transfer to OPEB	125,000	125,000	125,000
Transfer to Stabilization	321,087	247,757	346,036
Transfer to Capital Stabilization	503,023	907,592	-
Transfer to Agency - HDC	74,880	50,000	66,051
UNCLASSIFIED	4,654,909	5,188,794	4,479,774

<u>Schools</u>



	FY2020 Actuals	FY2021 Budget	FY2022 Projected
SCHOOLS			
HWRSD Assessment	18,686,626	20,227,833	21,131,336
ENSATSD Assessment	183,462	229,890	259,623
HWRSD Debt Service	255,157	263,904	370,848
ENSATSD Debt Service	19,903	23,634	25,546
SCHOOLS	19,145,148	20,745,261	21,787,353
## Revenues

Revenue Summary Property Tax Levy State Aid Local Receipts Free Cash Other Available Funds Enterprise Funds Community Preservation

## **Revenue Summary**

Total revenue for FY2022 operating budget is projected at \$35,288,261, an increase of \$174,615 or 0.50%. Of this total, \$34,882,428 is from four major categories of revenue dedicated to support the General Fund. The total General Fund increase is \$152,435 or 0.44%. The remaining source of revenue funding the self-supporting component of the budget is from the enterprise fund, which increased by \$22,180.

Revenue Summary										
	FY2020 Actual	FY2021 Budget	FY2022 Proposed Budget	Dollar Change	Percent Change					
General Fund										
Property Tax Levy	28,985,808	30,402,195	31,623,799	1,416,387	4.66%					
State Aid Cherry Sheet	901,300	898,067	902,824	(3,233)	-0.36%					
Local Receipts	1,903,483	1,665,393	1,925,872	(238,090)	-14.30%					
General Fund Revenues	31,790,591	32,965,655	34,452,495	1,175,064	3.56%					
Free Cash	979,260	1,720,349	684,674	(1,035,675)	-60.20%					
Available Funds	(185,410)	(267,787)	(254,741)	\$13,046	-4.87%					
Total General Fund	32,584,441	34,418,217	34,882,428	152,435	0.44%					

Enterprise Funds					
		1			
Water Enterprise	\$421,630	\$383 <i>,</i> 653	\$405,833	\$22,180	5.78%
Enterprise Fund Revenues	421,630	383,653	405,833	22,180	5.78%

Total Revenues 33,006,071 34,801,870 35,288,261 174,615 0.50%



Source: Hamilton CCC Budget Master Workbook – Revenue Summary

## **Property Tax Levy**

The property tax levy is revenue a community can raise through real and personal property taxes. This is the primary source of revenue for virtually every Massachusetts municipality. In Hamilton, property taxes represent approximately 88% of the annual operating revenues. Property taxes are levied on real property (land and buildings) and personal property (equipment). State law mandates that communities update the property values every five years and obtain certification from the Department of Revenue that such values represent full and fair cash value. The Town completed this process in FY2015.

Under the Provisions of Proposition 2½, property taxes, in the aggregate, may not exceed 2½% of their full and fair cash value. This limit is known as the levy ceiling. Annual levy increases may not exceed 2½% of the previous year's levy plus the taxes added from any new or renovated property added to the tax rolls (known as new growth). The levy limit can be equal to or less than the levy ceiling. Any Proposition 2½ override or debt exclusion amounts approved by voters are added to the levy limit.

Property values and new growth for FY2022 are preliminary estimates used to project the levy limit. The FY2021 levy limit was \$29,991,963. The 2½% increase allowed for FY2022 is \$749,799. New growth from construction not previously on the tax rolls is expected to add \$200,000 to the FY2021 levy.

Property Tax Levy										
	FY2020 Actual	FY2021 Projected	FY2022 Projected	Dollar Change	Percent Change					
Prior Year Levy Limit	\$28,024,238	\$28,911,424	\$29,991,962	\$1,080,538	3.60%					
Amended New Growth	-	-	-	-						
2.5% increase	700,606	722,786	749,799	\$27,013	3.60%					
New Growth	\$186,580	357,753	200,000	(\$157,753)	-78.88%					
Prop 2.5% Override	-	-	-	-						
Tax Levy Limit Total	\$28,911,424	\$29,991,963	\$30,941,761	\$949,798						

Excluded Debt	\$956,742	\$732,210	\$908,633	(48,109)	-5.29%
Capital Expenditure Exclusion(s)	-		-	-	
Stabilization Fund Override	-		-	-	
Other Adjustment	-		-	-	
Maximum Allowable Levy	\$29,868,166	\$30,724,173	\$31,850,394	\$ 901,689	2.83%

Excess Levy Capacity	\$882,358	321,978	226,595	(655,763)	-289.40%
Tax Levy Total	\$ 28,985,808	\$ 30,402,195	\$ 31,623,799	\$ 1,221,604	3.86%

Source: Hamilton CCC Budget Master Workbook – Revenue

New growth includes increases in a property's assessed value since the prior year due to development or improvements, exempt real property returning to the tax roll, new personal property and new subdivision parcels and condominium conversions. The value of the new growth is calculated by multiplying the increase in the assessed valuation of qualifying property by the prior year's tax rate. It has been the Town's practice to conservative estimate new growth during the development of estimated revenues. The table below shows the amounts used in the budgeted process versus the amount of new growth certified by the Department of Revenue for the last ten years.



#### **Estimated and Actual New Growth**

Source: Hamilton CCC Budget Master Workbook - New Growth

As stated, the levy limit may be less than or equal to the levy ceiling. If the amount appropriated by the community is less than the levy limit, there is excess levy capacity. This is an additional amount that could have been raised in taxes but was not. Hamilton has made an effort to increase the amount of excess capacity over the last several years. In FY2021, the amount of excess capacity was \$220,357.



**Excess Levy Capacity** 

Source: Hamilton CCC Budget Master Workbook – Levy Capacity

The annual change in tax levy is the accumulation of the increases: automatic 2½%, new growth, any proposition 2½ overrides, and the current year excluded debt service, less the excess capacity, or the amount not raised.



#### **Tax Levy Change Components**

Source: Hamilton CCC Budget Master Workbook – Levy Components

## State Aid

State Aid is the combination of program revenues and reimbursements a community receives from the state as reported on the Cherry Sheet, which is the official notification of estimated aid to be paid and charges to be assessed. Aid proposals begin with the Governor's budget to the legislature in late January and continue through the spring into June, when the House and Senate approve the final budget. Therefore the amounts provided in this document are subject to change prior to the Annual Town Meeting.

#### Unrestricted General Government Aid (UGGA)

Unrestricted General Government Aid (UGGA) is funds provided by the state to be used for general government services.

#### **Veterans Benefits**

Under M.G.L. Chapter 115, Section 6, calls for the reimbursement to cities and towns of the costs of providing assistance to veterans and their dependents. Benefits (i.e., financial, medical, and burial) paid out in accordance with state guidelines are eligible for 75% reimbursement in the following year.

#### State Owned Land

A portion of state aid reimburses municipalities for foregone tax revenue due to certain types of tax exempt state-owned land. Hamilton receives reimbursement for the 550 acre Hamilton Bradley Palmer State Park and the 2.6 acre Chebacco Lake boat ramp.

#### Tax Exemption Aid

There are several categories of property tax exemptions for which the State provides reimbursement to municipalities subject to appropriation. Veterans, blind persons, surviving spouses, and elderly who meet exemption requirements are eligible.

#### **Cherry Sheet Offsets**

Included in the estimated amount of aid to be received from the State are grant funds for libraries. These grants are reserved for direct expenditure by the departments and cannot be counted as general available revenues. Consequently, as part of the tax rate preparation process, whatever amount is included within the State Aid estimate is also included in the non-appropriated expense section as offsetting debits.

State Aid										
		FY2021		FY2022	Dollar Change	Percent				
		Projected		Projected	Donar Change	Change				
Unrestricted General Government Aid	\$	713,432	\$	713,432	-	0.00%				
Veterans Benefits		14,973		14,973	-	0.00%				
State Owned Land		26,949		26,949	-	0.00%				
Exempt: VBS and Elderly		147,470		147,470	-	0.00%				
State Aid Total	\$	902,824	\$	902,824	\$-	0.00%				



```
Source: Hamilton CCC Budget Master Workbook – Revenue
```

## Local Receipts

Local receipts are locally generated revenues other than real and personal property taxes, such as motor vehicle excise, penalties and interest, investment income, departmental revenue, charges, and fees. Local receipts generally reflect the health of the local economy and can significantly impact free cash. Collections in excess of estimates are a source of free cash.

During the development of the estimated revenue for the ensuing year, each of these groupings is reviewed. The analysis includes comparing the actual amounts collected over the last three completed years, the amount calculated as the five year average, the amount calculated at 85% of the last completed year's collections, and highlighting any receipts that have fluctuation over the years or that appear to be not on target for the current fiscal year.

Motor vehicle excise tax provides about 48% of total local receipts. Authorized by Massachusetts General Law, the excise rate is \$25 per thousand and is assessed on 90% of the vehicle's value in the first year, 60% in the second year, 40% in the third year, 25% in the fourth year and 10% for all remaining years. The value is determined by the Registry of Motor Vehicles (RMV) using a formula based on a manufacturer's list price and year of manufacture. The Town in which a vehicle is principally garaged at the time of registration is entitled to the motor vehicle excise tax. Because the RMV utilizes a tracking system that helps to ensure payment of the motor vehicle excise tax and individuals that do not pay the excise tax will not be allowed to renew registrations and driver's licenses until the tax has been paid, this revenue is dependable in its collection and for this budget.

	Local Receipts									
	FY2021 Projected	FY2022 Projected	Dollar Change	Percent Change						
Motor Vehicle Excise	880,812	925,000	44,188	4.78%						
Boat/Other Excise	59,245	56,700	(2,545)	-4.49%						
Penalties and Interest on Taxes	57,375	61,500	4,125	6.71%						
PILOTs	28,050	33,000	4,950	15.00%						
Other Charges for Services	185,096	364,402	179,306	49.21%						
Fees	425	500	75	15.00%						
Rentals	37,000	37,000	-	0.00%						
Departmental Revenue - Libraries	10,200	12,000	1,800	15.00%						
Departmental Revenue - Cemetery	10,200	12,000	1,800	15.00%						
Other Departmental revenue	123,803	115,350	(8,453)	-7.33%						
Licenses and Permits	242,123	274,130	32,008	11.68%						
Fines and Forfeits	5,525	4,300	(1,225)	-28.49%						
Investment Income	8,500	10,000	1,500	15.00%						
Misc Non-Recurring	17,040	19,990	2,950	14.76%						
Local Receipts Total	\$ 1,665,393	\$ 1,925,872	\$ 260,479	13.53%						

For FY2022, local receipts are projected to increase by a conservative \$260,479 or 13.53%.

Source: Hamilton CCC Budget Master Workbook – Revenue



Source: Hamilton CCC Budget Master Workbook – Local Receipts

## <u>Free Cash</u>

Free Cash, which is certified as of July 1 each year by the Department of Revenue's Division of Local Services, represents the portion of General Fund surplus revenue that is unrestricted and available for appropriation. These funds, once certified, may be used to support supplemental appropriations during the year, to support the ensuing fiscal year's budget, to reduce the tax levy, or to serve as emergency reserves. Free Cash is generated when the actual operating results compare favorably with the budget, such as when actual revenues exceed the original estimates and/ or when actual expenditures are less than appropriated. It is also affected by increases or decreases in uncollected property taxes, non- General Fund deficit balances, and any other legally incurred operating deficits, such as snow removal overdrafts.

The Town's free cash balance as of June 30, 2020 was \$3,343,823 or 9.61% of the operating budget, well above the Town policy annual goal of 3 to 5%.



Certified Free Cash as a Percentage of the Operating Budget



## Free Cash Certification and Usage



Source: Hamilton CCC Budget Master Workbook – Free Cash

## Enterprise Funds

Authorized by MGL c. 44 § 53F½, an enterprise fund is a separate accounting and financial reporting mechanism for municipal services for which a fee is charged in exchange for goods or services. It allows a community to demonstrate to the public the portion of a service's total costs recovered through user charges and the portion subsidized by the tax levy, if any.

With an enterprise fund, all costs of service delivery — direct, indirect, and capital costs — are identified. This allows the community to recover total service costs through user fees if it chooses. Enterprise accounting also enables communities to reserve the surplus or retained earnings by the operation of the enterprise rather than closing it out to the general fund at year-end. Presently, Hamilton has a single enterprise fund for the town's water operation.

The water enterprise fund is financed by water related fees and user charges. The enterprise fund reimburses the General Fund for costs associated with a variety of the Town services, including those offered by the town manager, finance director, and treasurer/collector. Additionally, the enterprise fund provides reimbursement for employee benefits costs, retirement costs, property and casualty insurance, and workers compensation costs.

Enterprise Funds									
	FY2021 Projected	FY2022 Projected	Dollar Change	Percent Change					
Usage and Service Charges	381,653	403,833	\$ 22,180	5.49%					
Water Liens			\$-						
Penalties and Interest			\$-						
Investment Income			\$-						
Miscellaneous	-	-	\$-						
Transfer from Other Funds	2,000	2,000	\$-	0.00%					
Retained Earnings			\$-						
Total Water Revenue	\$383,653	\$405,833	\$ 22,180	5.47%					

Total Enterprise Revenues	\$383,653	\$405,833	\$22,180	5.47%

Source: Hamilton CCC Budget Master Workbook – Revenue

## **Community Preservation**

Massachusetts General Law, Chapter 44B, allows Massachusetts cities and towns to raise funds through a surcharge of up to 3% of the real estate tax levy on real property. These funds may then be used to address three core community concerns:

- Acquisition and preservation of open space
- Creation and support of community housing
- Acquisition and preservation of historic buildings and landscapes

The citizens of Hamilton voted to adopt the Community Preservation Act (CPA) in May 2005. This program creates a 2% surcharge on real estate taxes for all residences and businesses, with exemptions for the first \$100,000 of residential property value and property owned and occupied by any person who qualifies for low income housing or low or moderate income senior housing. This surcharge is then matched by a state fund. To date, the CPA has funded much-needed renovations to historic Town Hall and other historic buildings in Hamilton, the creation of new community housing, and enhancements to popular recreational areas.

Please note that the steep drop in the FY 2021 Budget figures is due to the unknowns associated with the onset of the COVID-19 pandemic.

Community Preservation									
	FY2019 Actual		FY	2020 Actual		FY2021 Budget			Percent Change
Surcharge	\$	452,556	\$	476,161	\$	495,918	\$	19,757	4.15%
State Trust Fund Distribution		78,798		108,610	\$	63,857	\$	(44,753)	-41.21%
Miscellaneous		232,597		10,220	\$	-	\$	(10,220)	- 100.00%
								-	
Total Annual Revenues	\$	763,951	\$	594,991	\$	559,775	\$	(35,216)	-5.92%
Reserves/Balances voted at TM	\$	345,400	\$	759,500	\$	75,000	\$	(684,500)	-90.13%
Other Miscellaneous								-	
	\$	345,400	\$	759,500	\$	75,000	\$	(684,500)	-90.13%
Total Annual CPF Revenues	\$	1,109,351	\$	1,354,491	\$	634,775	\$	(719,716)	-53.14%

Source: Hamilton CCC Budget Master Workbook – Revenue

# Municipal Financial Glossary

## Municipal Financial Glossary

Abatement – A reduction or elimination of a real or personal property tax, motor vehicle excise, fee, charge, or special assessment imposed by a governmental unit. Granted only on application of the person seeking the abatement and only by the committing governmental unit.

Agency Fund – One of the four types of fiduciary funds. It is used to report resources in a purely custodial capacity by a governmental unit. Agency funds generally only the receipt, involve temporary investment, and periodic transfer of money to fulfill legal obligations to individuals, private organizations, or other governments. For example, certain employee payroll withholdings typically accumulate in an agency fund until due and subsequently forwarded to the federal government, health care provider, and so forth.

**Appellate Tax Board (ATB)** – Appointed by the governor, the ATB has jurisdiction to decide appeals from local decisions relating to property taxes, motor vehicle excises, stateowned land valuations, exemption eligibility, property classification, and equalized valuations.

**Appropriation** – An authorization granted by a town meeting, city council or other legislative body to expend money and incur obligations for specific public purposes. An appropriation is usually limited in amount and as to the time period within which it may be expended.

Assessed Valuation – A value assigned to real estate or other property by a government as the basis for levying taxes. In Massachusetts, assessed valuation is based on the property's full and fair cash value as set by the Assessors. (See Full And Fair Cash Value)

Assessment Date – The date property tax liability is fixed. In Massachusetts, property taxes are assessed as of the January 1 prior to the fiscal year. Assessors determine the physical status of taxable real and personal property, its ownership, fair cash value, and usage classification as of that date. By local option (MGL c. 59 § 2D), the physical status of real property on June 30 is deemed to be its condition on the previous January 1.

**Audit** – An examination of a community's financial systems, procedures, and data by a certified public accountant (independent auditor) resulting in a report on the fairness of financial statements and local compliance with statutes and regulations. The audit serves as a valuable management tool for evaluating a community's fiscal performance.

Audit Management Letter – An independent auditor's written communication to government officials, separate from the community's audit. It generally identifies deficient areas, if any, and presents recommendations for improving accounting procedures and other internal controls.

Audit Report – Prepared by an independent auditor, an audit report includes: (a) a statement of the audit's scope; (b) explanatory comments as to the application of auditing procedures; (c) findings and opinions; (d) financial statements and schedules; and (e) supplementary comments, recommendations and statistical tables. It is very often accompanied by a management letter.

**Available Funds** – Balances in the various fund types that represent nonrecurring revenue sources. As a matter of sound practice, they are frequently appropriated for

unforeseen expenses, capital expenditures, or other one-time costs. Examples of available funds include free cash, stabilization funds, overlay surplus, water surplus, and retained earnings.

**Balance Sheet** – A statement that discloses the assets, liabilities, reserves, and equities of a fund or governmental unit as of a specified date.

Betterments (Special Assessments) Whenever part of a community benefits from a public improvement or betterment (e.g., water, sewer, sidewalks, etc.), special property taxes may be assessed to that area's property owners to reimburse the governmental entity for all or part of the costs it incurred to complete the project. Each property parcel receiving the benefit is assessed a proportionate share of the cost, which may be paid in full or apportioned over a period of up to 20 years. If spread over the years, the community adds one year's apportionment along with one year's committed interest computed from October 1 to October 1 to the associated tax bills until the betterment has been paid.

**Block Grant** – A federal grant of money awarded by formula under very general guidelines that allow grantees broad latitude in spending activities.

**Boat Excise** – In accordance with MGL c. 60B, this is an amount levied on boats and ships in lieu of a personal property tax for the privilege of using the state's waterways. Assessed annually as of July 1, the excise is paid to the community where the boat or ship is usually moored or docked.

**Bond** – A means to raise money through the issuance of debt. A bond issuer/borrower promises in writing to repay a specified sum of money, alternately referred to as face

value, par value or bond principal, to the buyer of the bond on a specified future date (maturity date), together with periodic interest at a specified rate. The term of a bond is always greater than one year. (See Note)

**Bond Anticipation Note (BAN)** – Short-term debt instrument used to generate cash for initial project costs with the expectation the debt will be replaced later by permanent bonding. Typically issued for a term of less than one year, BANs may be reissued for up to 10 years, provided principal repayment begins after two years (MGL c. 44 § 17).

**Bond Authorization** – The action of town meeting or a city council authorizing the executive branch to raise money through the sale of bonds in a specific amount and for a specific purpose. Once authorized, issuance is by the treasurer upon the signature of the mayor or the board of selectmen. (See Bond Issue)

**Bond Counsel** – An attorney or law firm engaged to review and submit an opinion on the legal aspects of a municipal bond or note issue.

**Bond Issue** – The actual sale of the entire, or portion of, the bond amount authorized by a town meeting or city council.

**Bond Premium** – The difference between the market price of a bond and its face value (when the market price is higher). A premium occurs when the bond's stated interest rate is set higher than its true interest cost (the market rate). Premiums received at the time of sale must be used to pay project costs and reduce the amount borrowed by the same amount or be reserved for appropriation for purposes for which debt has or may be authorized for an equal or longer period than the original loan. Additions to the levy limit

for a Proposition 2 ½ debt exclusion are restricted to the true interest cost incurred to finance the excluded project. If the premium is not used to pay project costs and reduce the amount of a debt-excluded borrowing, the annual debt exclusion must be adjusted to reflect the true interest rate.

**Bond Rating** (Municipal) – A credit rating assigned to a municipality to help investors assess the future ability, legal obligation, and willingness of the municipality (bond issuer) to make timely debt service payments. Stated otherwise, a rating helps prospective investors determine the level of risk associated with a given fixed-income investment. Rating agencies, such as Moody's and Standard & Poor's, use rating systems that designate a letter or a combination of letters and numerals, where AAA is the highest rating and C1 is very low.

**Bonds Authorized and Unissued** – Balance of a bond authorization not yet sold. Upon completion or abandonment of a project, any remaining balance of authorized and unissued bonds may not be used for other purposes but must be rescinded by town meeting or the city council to be removed from community's books.

**Capital Asset** – Any tangible property used in the operation of government that is not easily converted into cash and that has an initial useful life extending beyond a single financial reporting period. Capital assets include land and land improvements; infrastructure, such as roads, bridges, water and sewer lines; buildings easements; and building improvements; vehicles, machinery and equipment. Communities typically define capital assets in terms of a minimum useful life and minimum initial cost.

**Capital Budget** – An appropriation or spending plan that uses borrowing or direct

outlay for capital or fixed asset improvements. Among other information, a capital budget should identify the method to finance each recommended expenditure (e.g., tax levy or rates) and identify those items that were not recommended.

**Capital Improvement Program** – A blueprint for planning a community's capital expenditures that comprises an annual capital budget and a five-year capital plan. It coordinates community planning, fiscal capacity, and physical development. While all the community's needs should be identified in the program, there is a set of criteria that prioritize the expenditures.

**Capital Outlay** – The exchange of one asset (cash) for another (capital asset) with no ultimate effect on net assets. Also known as "pay as you go," it is the appropriation and use of available cash to fund a capital improvement, as opposed to incurring debt to cover the cost.

**Capital Outlay Expenditure Exclusion** – A temporary increase in the tax levy to fund a capital project or to make a capital acquisition. Such an exclusion requires a two-thirds vote of the selectmen or city council (sometimes with the mayor's approval) and a majority vote in a communitywide referendum. The exclusion is added to the tax levy only during the year in which the project is being funded and may increase the tax levy above the levy ceiling.

**Cash Book** – A source book of original entry that a treasurer is required to maintain for the purpose of recording municipal receipts, adjustments to balances, deposits to municipal accounts, and disbursements through warrants.

**Chapter 70 School Aid** – Chapter 70 refers to the school funding formula created under the

Education Reform Act of 1993 by which state aid is distributed through the Cherry Sheet to help establish educational equity among municipal and regional school districts.

**Chapter 90 Highway Funds** – State funds derived from periodic transportation bond authorizations and apportioned to communities for highway projects (MGL c. 90 § 34).

**Chapter Land** – Forest, agricultural/ horticultural, and recreational lands classified, valued, and taxed according to MGL c. 61, 61A, and 61B. Land is valued at its current use rather than the full and fair cash value. The commercial property tax rate is applicable for land defined under these chapters, unless the community adopts a local option provision within each chapter to apply the open space rate.

**Cherry Sheet** – Named for the cherry-colored paper on which they were originally printed, the Cherry Sheet is the official notification to cities, towns, and regional school districts of the next fiscal year's state aid and assessments. The aid is in the form of distributions, which provide funds based on formulas and reimbursements that provide funds for costs incurred during a prior period for certain programs or services.

**Cherry Sheet Assessments** – Estimates of annual charges to cover the costs of certain state and county programs.

**Cherry Sheet Offset Items** – Local aid that may be spent without appropriation in the budget but which must be spent for specific municipal and regional school district programs. Current offset items include racial equality grants, school lunch grants, and public library grants. (See Offset Receipts) **Classification of Real Property** – Assessors are required to classify all real property according to use into one of four classes: residential, open space, commercial, and industrial. Having classified the real property, local officials are permitted to determine locally, within limits established by statute and the Commissioner of Revenue, what percentage of the tax burden is to be borne by each class of real property and by personal property owners.

**Classification of the Tax Rate** – Each year, the select board or city council vote whether to exercise certain tax rate options. Those options include choosing a residential factor (MGL c. 40 § 56), and determining whether to offer an open space discount, a residential exemption (c. 59, § 5C), and/or a small commercial exemption (c. 59, § 5I) to property owners.

**Commitment** – This establishes the liability for individual taxpayers. For example, the assessors' commitment of real estate taxes fixes the amount the collector will bill and collect from property owners.

Community Preservation Act (CPA) – Enacted as MGL c. 44B in 2000, the CPA permits cities and towns accepting its provisions to establish a restricted fund from which monies can be appropriated only for a) the acquisition, creation and preservation of open space; b) the acquisition, preservation, rehabilitation, and restoration of historic resources; c) the acquisition, creation, preservation, rehabilitation, and restoration of land for recreational use; d) the acquisition, creation, preservation and support of community housing; e) the rehabilitation and restoration of open space or community housing that is acquired or created using monies from the fund; and (f) a municipal affordable housing trust. Acceptance requires town meeting or city council approval or a citizen petition, together with referendum approval by majority vote. The local program is funded by a local surcharge up to 3 percent on real property tax bills and matching dollars from the state generated from registry of deeds fees.

**Community Preservation Fund** – A special revenue fund established pursuant to MGL c. 44B to receive all monies collected to support a CPA program, including but not limited to, tax surcharge receipts, proceeds from borrowings, funds received from the state, and proceeds from the sale of certain real estate.

**Computer Assisted Mass Appraisal (CAMA) System** – An automated system for maintaining property data, valuing property, and ensuring tax equity through uniform valuations.

**Debt Authorization** – Formal approval by a two-thirds vote of town meeting or city council to incur debt, in accordance with procedures stated in MGL c. 44 §§ 1, 2, 3, 4a, 6-15.

**Debt Exclusion** – An action taken by a community through a referendum vote to raise the funds necessary to pay debt service costs for a particular project from the property tax levy but outside of the limits under Proposition 2½. By approving a debt exclusion, a community calculates its annual levy limit under Proposition 2½, then adds the excluded debt service cost. The amount is added to the levy limit for the life of the debt only and may increase the levy above the levy ceiling.

**Debt Limit** – The maximum amount of debt a municipality may authorize for qualified purposes under state law. Under MGL c. 44 § 10, debt limits are set at 5 percent of EQV. By petition to the Municipal Finance Oversight Board, a community can receive approval to increase its debt limit to 10 percent of EQV.

**Debt Service** – The repayment cost, usually stated in annual terms and based on an amortization schedule, of the principal and interest on any particular bond issue.

**Debt Statement** – A report that local treasurers are required to file with DLS showing the authorized and issued debt, retired debt, and interest paid by a community during the prior fiscal year, as well as authorized but unissued debt at yearend. Also known as the "Statement of Indebtedness."

**Deferred Revenue** – Amounts that do not meet the criteria for revenue recognition. Also, earned amounts that are not yet available to liquidate liabilities of a current period.

**Deficit** – The excess of expenditures over revenues during an accounting period. Also refers to the excess of the liabilities of a fund over its assets.

**Demand Notice** – When a tax bill becomes past due, the collector sends a demand notice requesting payment. The collector is required to issue a demand before initiating a tax taking.

**Deputy Collector** – A vendor empowered to take enforcement and collection actions on behalf of a community's collector.

**Designated Unreserved Fund Balance** – A limitation on the use of all or part of the expendable balance in a governmental fund. **DLS** – The Department of Revenue's Division of Local Services **Emergency Spending** – MGL c. 44 § 31 allows a community to spend in excess of appropriation in cases of major disasters that pose immediate threats to the health or safety of people or property, following an emergency declaration by the Governor or two-thirds vote of the council or select board and the approval of the Director of Accounts.

**Encumbrance** – A reservation of funds to cover an obligation arising from a purchase order, contract, or salary commitment chargeable to, but not yet paid from, a specific appropriation account.

Enterprise Fund – Authorized by MGL c. 44 § 53F<sup>1</sup>/<sub>2</sub>, an enterprise fund is a separate accounting and financial reporting mechanism for municipal services for which a fee is charged in exchange for goods or services. lt allows a community to demonstrate to the public the portion of a service's total costs recovered through user charges and the portion subsidized by the tax levy, if any. With an enterprise fund, all costs of service delivery--direct, indirect, and capital --are identified. This allows the community to recover total service costs through user fees if it chooses. Enterprise accounting also enables communities to reserve the "surplus," or retained earnings, generated by the enterprise operation rather than closing this out to the general fund at year-end. Services that may be treated as enterprises include, but are not limited to, water, sewer, hospital, and airport services.

Equalized Valuations (EQVs) – An estimate of the full and fair cash value (FFCV) of all property in the state as of a certain taxable date. EQVs have historically been used as a variable in distributing some state aid county accounts and in determining and assessments other costs. The Commissioner of Revenue, in accordance with MGL c. 58 § 10C, is charged with the responsibility of biennially determining an equalized valuation for each city and town in the state.

**Excess Levy Capacity** – The difference between the levy limit and the amount of real and personal property taxes actually levied in a given year. Annually, the select board or city council must be informed of excess levy capacity and their acknowledgment must be submitted to DLS when setting the tax rate.

**Exemption** – A discharge, established by statute, from the obligation to pay all or a portion of a property tax. The exemption is available to particular categories of property or persons upon the timely submission and approval of an application to the assessors. Properties exempt from taxation include hospitals, schools, houses of worship, and cultural institutions. Persons who may qualify for exemptions include disabled veterans, blind individuals, surviving spouses, and seniors.

**Expenditure** – An outlay of money made by a municipality to provide the programs and services within its approved budget.

**Fiduciary Funds** – Repository of money held by a municipality in a trustee capacity or as an agent for individuals, private organizations, other governmental units, and other funds. These include pension (and other employee benefit) trust funds, investment trust funds, private-purpose trust funds, and agency funds.

**Financial Advisor** – An individual or institution that assists municipalities in the issuance of tax exempt bonds and notes. The public finance department of a commercial bank or a non-bank advisor usually provides this service.

**Financial Statement** – A presentation of the assets and liabilities of a community as of a particular date, most often after the close of the fiscal year.

**Fiscal Year (FY)** – Since 1974, the Commonwealth and municipalities have operated on a budget cycle that begins July 1 and ends June 30. Since 1976, the federal government fiscal year has begun on October 1 and ended September 30. In each case, the designation of the fiscal year is that of the calendar year in which the fiscal year ends.

**Fixed Assets** – Long-lived, tangible assets, such as buildings, equipment and land, obtained or controlled as a result of past transactions or circumstances.

**Fixed Costs** – Costs legally or contractually mandated, such as retirement, FICA/Social Security, insurance, debt service, or interest on loans.

**Foundation Budget** – The spending target imposed by DESE for each school district as the level necessary to provide an adequate education for all students.

**Free Cash** – Remaining, unrestricted funds from operations of the previous fiscal year, including unexpended free cash from the previous year, actual receipts in excess of revenue estimated on the tax recapitulation sheet, and unspent amounts in budget line items. Unpaid property taxes and certain deficits reduce the amount that can be certified as free cash. The calculation of free cash is based on the June 30 balance sheet, which is submitted by the community's auditor, accountant, or comptroller. Free cash is not available for appropriation until certified by the Director of Accounts. (See Available Funds)

Full and Fair Cash Value – The Massachusetts Supreme Judicial Court defines fair cash value as the "fair market value, which is the price an owner willing but not under compulsion to sell ought to receive from one willing but not under compulsion to buy. It means the highest price that a normal purchaser not under peculiar compulsion will pay at the time, and cannot exceed the sum that the owner after reasonable effort could obtain for his property. A valuation limited to what the property is worth to the purchaser is not market value. The fair cash value is the value the property would have on January 1 of any taxable year in the hands of any owner, including the present owner." (Boston Gas Co. v. Assessors of Boston, 334 Mass. 549, 566 (1956))

Fund - An accounting entity with a selfbalancing set of accounts that is segregated for the purpose of carrying on identified activities or attaining certain objectives in specific accordance with regulations, restrictions, or limitations. Within a fund, financial resources and activity (assets, liabilities, fund balances, revenues, and expenditures) are accounted for independently. Examples of funds include the general fund and enterprise funds.

**Fund Accounting** – Organizing the financial records of a municipality into multiple, segregated locations for money. Communities whose accounts are organized according to the Uniform Municipal Accounting System (UMAS) use multiple funds.

**Fund Balance** – The difference between assets and liabilities reported in a governmental fund. Also known as fund equity.

**General Fund** – The fund used to account for most financial resources and activities

governed by the normal town meeting or city council appropriation process.

**General Ledger (GL)** – The accountant's record of original entry, a general ledger is a set of numbered accounts used to track financial transactions and prepare financial reports. Each account is a distinct record summarizing each type of asset, liability, equity, revenue and expense. A chart of accounts lists all the accounts in the general ledger.

**General Obligation Bonds** – Bonds issued by a municipality that are backed by the full faith and credit of its taxing authority.

**Governmental Accounting Standards Board** (GASB) – The ultimate authoritative accounting and financial reporting standardsetting body for state and local governments.

**Governmental Funds** – Funds generally used to account for tax-supported activities. There are five different types of governmental funds: general, special revenue, capital project, debt service, and permanent.

**Indirect Cost** – Costs of a service not reflected in the operating budget of the entity providing the service. The matter of indirect costs arises most often in the context of enterprise funds. An example of an indirect cost of providing water service would be the value of time spent by non-water-department employees who process water bills. A determination of these costs is necessary to analyze the total cost of service delivery.

**Inside Debt** – Municipal debt incurred for purposes enumerated in MGL c. 44, § 7 and within the community's debt limit, which is an amount no higher than five percent of the community's equalized valuation. Because this type of borrowing is below the debt limit, it is referred to as inside debt. (See Outside Debt)

**Investments** – Securities and real estate held for the production of income in the form of interest, dividends, rentals, or lease payments. The term does not include fixed assets used in governmental operations.

Legal Opinion (re: debt issuance) – An opinion by an attorney or law firm that bonds have been legally issued by a public body, and, usually, that the bonds are exempt from federal income taxes and some Massachusetts taxes under existing laws, regulations, and rulings.

**Levy** – The amount a community raises through the property tax. The levy can be any amount up to the levy limit, which is reestablished every year in accordance with Proposition 2½ provisions.

**Levy Ceiling** – A levy ceiling is one of two types of levy (tax) restrictions imposed by MGL c. 59 § 21C (Proposition 2½). It states that, in any year, the real and personal property taxes imposed may not exceed 2½ percent of the total full and fair cash value of all taxable property. Property taxes levied may exceed this limit only if the community passes a capital exclusion, debt exclusion, or special exclusion.

**Levy Limit** – A levy limit is one of two types of levy (tax) restrictions imposed by MGL c. 59 § 21C (Proposition 2½). It states that the real and personal property taxes imposed by a city or town may only grow each year by 2½ percent of the prior year's levy limit, plus new growth and any overrides or exclusions. The levy limit can exceed the levy ceiling only if the community passes a capital expenditure exclusion, debt exclusion, or special exclusion. **Lien** – A legal claim against real or personal property to protect the interest of a party (e.g., a city or town) to whom a debt is owed (e.g., taxes). In the case of real property, the lien in favor of a municipality automatically arises each January 1, but it must be secured through other action.

**Line-item Budget** – A budget that stratifies spending into categories of greater detail, such as supplies, equipment, maintenance, or salaries, as opposed to a program budget.

Line-item Transfer – The reallocation of a budget appropriation between two line items within an expenditure category (e.g., salaries, expenses). Employed as a management tool, line-item transfer authority allows department heads to move money where a need arises for a similar purpose without altering the bottom line. Whether or not lineitem transfers are permitted depends on how the budget is presented (i.e., its format) and what level of budget detail town meeting approves.

Local Aid – Revenue allocated by the state to cities, towns, and regional school districts. Estimates of local aid are transmitted to cities, towns, and districts annually by the Cherry Sheets. Most Cherry Sheet aid programs are considered general fund revenues and may be spent for any purpose, subject to appropriation.

**Local Receipts** – Locally generated revenues other than real and personal property taxes. Examples include motor vehicle excise, investment income, hotel/motel tax, fees, rentals, and charges.

**Long-term Debt** – Community borrowing, or outstanding balance at any given time, involving loans with a maturity date of 12 months or more. (See Permanent Debt) **Maturity Date** – The date that the principal of a bond becomes due and payable in full.

MGL – Massachusetts General Laws

**Minimum Required Local Contribution** – The minimum that a city or town must appropriate from property taxes and other local revenues for the support of schools (Education Reform Act of 1993).

Minimum Residential Factor (MRF) – Massachusetts' law allows for a shift of the tax burden from the residential and open space classes of property to the commercial, industrial and personal property classes (CIP). The MRF, established by the Commissioner of Revenue, is used to make certain the tax burden shift complies with the law. If the MRF would be less than .65, the community cannot make the maximum shift and must use a CIP factor less than 1.50 percent. Under specified conditions, some communities may use a CIP factor of up to 1.75 percent.

**Motor Vehicle Excise** – A locally imposed annual tax assessed to owners of motor vehicles registered to addresses within the community (MGL c. 60A). The excise tax rate is set by statute at \$25.00 per \$1,000 of vehicle value.

**Municipal Charges Lien** – For delinquent water (MGL c. 40 §§ 42A-F), sewer (MGL c. 83 §§ 16A-F), and trash (MGL c. 44 § 28C(f)) charges, a community may lien these amounts on the property tax, provided the enabling legislation is accepted and a certificate of acceptance is on file at the Registry of Deeds. For other unpaid local charges and fees, a community may adopt MGL c. 40 § 58 separately for each purpose in order to lien each upon the property tax. The lien is created by recording a listing of a particular type of charge or fee (by parcel of land and by name) at the Registry of Deeds. Municipal Revenue Growth Factor (MRGF) – An estimate of the percentage change in a municipality's revenue growth for a fiscal year. It represents the combined percentage increase in the following revenue components: automatic 2½ percent increase in the levy limit, estimated new growth, change in selected unrestricted state aid categories, and the change in selected unrestricted local receipts (Education Reform Act of 1993).

**Net School Spending (NSS)** – School budget and municipal budget amounts attributable to education, excluding long-term debt service, student transportation, school lunches, and certain other specified school expenditures. A community's NSS funding must equal or exceed the NSS Requirement established annually by the Department of Elementary and Secondary Education (Education Reform Act of 1993).

**New Growth** – The additional tax revenue generated by new construction, renovations and other increases in the property tax base during a calendar year. It does not include value increases caused by normal market forces or revaluations.

**Nonrecurring Revenue Source** – A one-time source of money available to a city or town. By its nature, a nonrecurring revenue source cannot be relied upon in future years, and therefore, such funds should not be used for operating or other expenses that continue from year to year. **Note** – A short-term loan, typically with a maturity date of a year or less.

**Official Statement** – A document prepared for potential investors containing information about a prospective bond or note issue and the issuer. The official statement is typically published with the notice of sale and sometimes called an offering circular or prospectus. **Offset Receipts** – A local option that allows a particular department's estimated receipts to be earmarked for the department's use and appropriated to offset its annual operating budget. If accepted, MGL c. 44 § 53E limits the amount of offset receipts appropriated to no more than the actual receipts collected for the prior fiscal year. The Director of Accounts must approve any use of a higher amount before appropriation. Actual collections that are greater than the amount appropriated close to the general fund at year-end. If actual collections are less, the deficit must be raised in the next year's tax rate.

**OPEB (Other Postemployment Benefits)** – Many public employees earn benefits over their years of service that they do not receive until after their government employment ends. While pensions are the most common of these, other postemployment benefits generally include combinations of health, dental, vision, and life insurances. These are provided to eligible retirees and sometime to their beneficiaries, and as a group, are referred to as OPEB.

**Operating Budget** – The plan of proposed expenditures for personnel, supplies, and other expenses for the coming fiscal year.

**Other Amounts to be Raised** (as detailed on the Tax Recap) – Amounts not appropriated but raised through taxation. Generally, these are locally generated expenditures (e.g., overlay, teacher pay deferrals, deficits), as well as state, county, and other special district charges. Because they must be funded in the annual budget, special consideration should be given to them when finalizing budget recommendations to the city council or town meeting.

**Outside Debt** – Municipal borrowing for purposes enumerated in MGL c. 44, § 8. Since this debt is not measured against a community's debt limit per c. 10, the borrowing is outside the debt limit and therefore referred to as outside debt. (See Inside Debt)

**Overlay (Overlay Reserve, or Allowance for Abatements and Exemptions)** – An account that funds anticipated property tax abatements, exemptions, and uncollected taxes. Additions to the overlay reserve need not be funded by the normal appropriation process but instead raised on the tax rate recapitulation sheet.

**Overlay Surplus** – Any balance in the overlay account in excess of the amount remaining to be collected or abated can be transferred to this account. Within 10 days of a written request by the community's chief executive officer, the assessors must provide a certification of the excess amount of overlay available to transfer, if any. Overlay surplus may be appropriated for any lawful purpose. At the end of each fiscal year, unused overlay surplus is closed to surplus revenue; in other words, it becomes a part of free cash.

**Override** – A vote by a community at an election to permanently increase the levy limit. An override vote may increase the levy limit no higher than the levy ceiling. The override question on the election ballot must state a purpose for the override and the dollar amount.

**Override Capacity** – The difference between a community's levy ceiling and its levy limit. It is the maximum amount by which a community may override its levy limit.

**Payment in Lieu of Taxes (PILOT)** – An agreement between a municipality and an entity not subject to taxation, such as a charitable or educational organization, whereby the organization agrees to make a voluntary payment to the municipality. By

law, a city or town must make such a payment to any other community in which it owns land used for public purposes.

Pension (or other employee benefit) Trust Funds – A fiduciary fund type used to report resources that are required to be held in trust for the members and beneficiaries of defined benefit pension plans, defined contribution plans, other postemployment benefit (OPEB) plans, or other employee benefit plans.

**Pension Cost** – A measure of the periodic cost of an employer's participation in a defined benefit pension plan.

**Permanent Funds** – A fiduciary fund type used to report resources that are legally restricted to the extent that only earnings, and not principal, may be used for purposes that support the reporting government's programs (that is, for the benefit of the government for its citizenry). An example is a cemetery perpetual care fund.

**Personal Property** – Movable items not permanently affixed to, or part of, the real estate. It is assessed separately from real estate to certain businesses, public utilities, and owners of homes that are not their primary residences.

**Preliminary Tax** – The tax bill for the first two quarters of the fiscal year, sent by communities on quarterly tax billing cycles or on annual preliminary billing systems. The tax bill is sent by July 1 and can generally be no greater than 50% of the amount due in the previous fiscal year.

**Private-purpose Trust Funds** – A fiduciary trust fund type used to report all trust arrangements (other than those properly reported in pension trust funds or investment trust funds), under which the principal and income benefits individuals, private

organizations, or other governments. An example is a scholarship fund.

**Proposition 2½** – A state law enacted in 1980, Proposition 2½ regulates local property tax administration and limits the amount of revenue a city or town may raise from local property taxes each year to fund municipal operations.

**Purchase Order** – An official document or form authorizing the purchase of products and services.

**Qualified Bond** – A program unique to Massachusetts for municipalities with marginal credit ratings, in which the State Treasurer pays the debt service directly from a community's local aid, thereby reinforcing the security of the bond and improving its marketability. The Municipal Finance Oversight Board authorizes issuance of these bonds under c. 44A.

**Five-year Certification** – The Commissioner of Revenue, through BLA, is required to review local assessed values every five years to certify that they represent full and fair cash value. Refer to MGL c. 40 § 56 and c. 59 § 2A(c).

**Raise and Appropriate** – A phrase used to identify an expenditure's funding source as money generated by the tax levy or other local receipt.

**Real Property** – Land, buildings, and the rights and benefits inherent in owning them.

**Receipts Reserved for Appropriation** – Proceeds earmarked by law and placed in separate accounts for appropriation for particular purposes. For example, ambulance charges may be appropriated to offset expenses in providing ambulance services. **Receivables** – An expectation of payment of an amount certain accruing to the benefit of a city or town.

**Records Disposition Schedule** – Published by the Secretary of State's Records Management Division and pursuant to MGL c. 66, these guidelines on municipal records inform local officials as to how long and in what form records must be maintained and identifies those that may be lawfully disposed.

**Recurring Revenue Source** – A source of money used to support municipal expenditures, which by its nature can be relied on, at some level, in future years. (See Nonrecurring Revenue Source)

**Refunding of Debt** – Transaction whereby one bond issue is redeemed and replaced by a new bond issue under conditions generally more favorable to the issuer. (See Current and Advance Refunding of Debt)

**Reserve Fund** – An amount (not to exceed 5 percent of the tax levy for the preceding year) set aside annually within a community's budget to provide a funding source for extraordinary or unforeseen expenditures. In a town, the finance committee can authorize transfers from this fund for "extraordinary or unforeseen" expenditures. Other uses of the fund require budgetary transfers by town meeting. In a city, transfers from this fund may be voted by the city council upon recommendation of the mayor.

**Residential Exemption** – A municipality can grant a residential exemption of a dollar amount that cannot exceed 35 percent of the average assessed value of all residential class properties. The exemption reduces, by the adopted percentage, the taxable valuation of each residential parcel that is a taxpayer's principal residence. Granting the exemption raises the residential tax rate and shifts the residential tax burden from moderately valued homes to apartments, summer homes, and higher valued homes.

**Retained Earnings** – An equity account reflecting the accumulated earnings of an enterprise fund, which may be used to fund capital improvements, reimburse the general fund for prior-year subsidies, reduce user charges, or provide for enterprise revenue deficits (operating losses).

Revaluation - The assessors of each community are responsible for developing a reasonable and realistic program to achieve the fair cash valuation of property in accordance with constitutional and statutory requirements. The nature and extent of that program depends on the assessors' analyses and consideration of many factors, including, but not limited to, the status of the existing valuation system, results of an in-depth sales ratio study, and accuracy of existing property record information. Every five years, assessors must submit property values to DLS for certification. Assessors must also maintain fair cash values in the years between certifications so that each taxpayer in the community pays his or her share of the cost of local government in proportion to the value of property they own. (See five-year Certification)

**Revenue Deficit** – The amount by which actual revenues at year-end fall short of projected revenues and appropriation turnbacks and are insufficient to fund the amount appropriated. Unless otherwise funded, a revenue deficit must be raised in the following year's tax rate.

**Revolving Fund** – A fund that allows a community to raise revenues from a specific service and use those revenues without appropriation to support the service.

**Rollback Taxes** – Back taxes that become due when land valued, assessed and taxed under MGL c. 61, 61A or 61B no longer qualifies as actively devoted to the purposes specified in each chapter.

**Schedule A** – A statement of revenues, expenditures, and other financing sources, uses, changes in fund balance, and certain balance sheet account information prepared annually by the accountant or auditor at the end of the fiscal year. This report is based on the fund account numbers and classifications contained in the UMAS manual.

**Short-term Debt** – The outstanding balance, at any given time, on amounts borrowed with maturity dates of 12 months or less. (See Note)

**Single Audit Act** – For any community that expends \$750,000 or more per year in federal grant awards, the Single Audit Act establishes audit guidelines that reduce to only one the number of annual audits to be completed to satisfy the requirements of the various federal agencies from which grants have been received.

**Special Assessment Exemption** – Full discharge from the payment of betterments and special exemptions, granted only to government properties occupied for public purposes.

**Special Revenue Fund** – Funds, established by statute only, containing revenues that are earmarked for and restricted to expenditures for specific purposes. Special revenue funds include receipts reserved for appropriation, revolving funds, grants from governmental entities, and gifts from private individuals or organizations.

**Stabilization Fund** – A fund designed to accumulate amounts for capital and other

future spending purposes, although it may be appropriated for any lawful purpose (MGL c. 40 § 5B). Communities may establish one or more stabilization funds for different purposes and may appropriate any amounts into them. A two-thirds vote of town meeting or city council is required to establish, amend the purpose of, or appropriate money from a stabilization fund. A majority vote of town meeting or city council is required to appropriate money into a stabilization fund.

**State House Notes** – Debt instruments for cities, towns, counties, and districts certified by the Director of Accounts. Payable annually, they are usually limited to maturities of five years and principal amounts of \$2,250,000. The notes are particularly attractive to smaller communities because certification fees are low, they require neither full disclosure nor official statements, and they are issued in a short period of time.

**Surety Bond** – A performance bond that protects a municipality against financial loss arising from a breach of public trust by an employee who collects money on its behalf.

**Surplus Revenue** – The amount by which cash, accounts receivable, and other assets exceed liabilities and reserves.

**Tailings** – Unclaimed municipal funds in the custody of a municipality, which are retained in a repository (referred to as a tailings account) until eventual disposition (MGL c. 200A). Tailings include unclaimed tax refunds, uncashed payroll checks, vendor payments yet to clear, etc.

Tax Increment Financing Exemption (TIF) – In accordance with MGL c. 59 § 5(51), a property tax exemption negotiated between a community and a private developer, typically implemented over a period up to 20 years, and intended to encourage industrial/commercial development.

**Tax Rate** – The amount of property tax stated in terms of a unit of the municipal tax base; for example, \$14.80 per \$1,000 of assessed valuation of taxable real and personal property.

Tax Rate Recapitulation Sheet (the Tax Recap) – The document a city or town submits to DLS to set a property tax rate, the recap shows all estimated revenues and actual appropriations that affect the property tax rate. It should be submitted to DLS by September 1 (in order to issue the first-half semiannual property tax bills before October 1) or by December 1 (to issue actual tax bills on or before December 31 in a quarterly community or a semiannual community issuing annual preliminary tax bills).

**Tax Title (or Tax Taking)** – A collection procedure that secures a municipality's lien on real property and protects its right to payment of overdue property taxes. Without a taking, the lien expires if five years elapse from the January 1 assessment date and the property has been transferred to another owner.

**Tax Title Foreclosure** – The procedure initiated by a city or town treasurer in Land Court, or through the land of low value process, to obtain legal title to real property already in tax title and on which property taxes are overdue. The treasurer must wait at least six months from the date of a tax taking to initiate Land Court foreclosure proceedings (MGL c. 60 § 65).

**Tax Title Redemption** – The payment by a property owner of all overdue taxes, fees, charges, other costs, and interest on real property that the municipality had placed in tax title. The taxpayer's right to redeem

terminates when the treasurer receives a Land Court decree or land of low value affidavit, records the affidavit, and holds an auction.

**Temporary Debt** – Borrowing by a community in the form of notes and for a term of one year or less. (See Short-term Debt)

**Trust Fund** – In general, a fund for money donated or transferred to a municipality with specific instructions on its use. As custodian of trust funds, the treasurer invests and expends such funds as stipulated by trust directed agreements, as by the commissioners of trust funds, or by town meeting. Both principal and interest may be used if the trust is established as an expendable trust. For nonexpendable trust funds, only interest (not principal) may be expended as directed.

**Underride** – A vote by a community to permanently decrease the tax levy limit. It is the exact opposite of an override.

**Undesignated Fund Balance** – Monies in the various government funds as of June 30 that are neither encumbered nor reserved and are therefore available for expenditure once certified as part of free cash. (See Designated Fund Balance)

**Unfunded OPEB Liability** – This is the difference between the value assigned to the benefits (other than retirement) already earned by a municipality's employees and the assets the local government will have on hand to meet these obligations. (See OPEB)

**Unfunded Pension Liability** – This is the difference between the value assigned to the retirement benefits already earned by a municipality's employees and the assets the local retirement system will have on hand to meet these obligations. The dollar value of

the unfunded pension liability is redetermined every three years and driven by assumptions about the interest rates at which a retirement system's assets will grow and the rate of the pensioners' future costs of living increases. (See Pension Plan)

**Uniform Municipal Accounting System** (UMAS) – UMAS succeeded the statutory accounting system (STAT) and is regarded as the professional standard for municipal accounting in Massachusetts. As a uniform system for local governments, it conforms to Generally Accepted Accounting Principles (GAAP), offers increased consistency in reporting and recordkeeping, and enhances the comparability of data among cities and towns.

**Uniform Procurement Act** – MGL c. 30B establishes uniform procedures for local government to use when contracting for supplies, equipment, services, and real estate.

Unreserved Fund Balance (Surplus Revenue Account) – The amount by which cash, accounts receivable, and other assets exceed liabilities and restricted reserves. It is akin to a "stockholders' equity" account on a corporate balance sheet. It is not, however, available for appropriation in full because a portion of the assets listed as "accounts receivable" may be taxes receivable and uncollected. (See Free Cash)

**Warrant** – An authorization for an action. For example, a town meeting warrant establishes the matters that may be acted on by that town meeting. A treasury warrant authorizes the treasurer to pay specific bills. The assessors' warrant authorizes the tax collector to collect taxes in the amounts and from the persons listed.

Source: <u>DLS Municipal Finance Glossary</u>